

RETAIL PROFIT & COMMISSIONS

Retail Direct Volume is considered Personal Group Retail Volume (PGRV) not Personal Volume.

DEALER	MANAGER	DIRECTOR
Purchase product from your Upline or the Company. Sell product for Retail Profit and Sponsor New Distributors	Accumulate \$3000 in PGRV over any time period. Then activate to Manager with \$300 Personal Retail Volume at Dealer Price in one calendar month.	Accumulate \$6000 in PGRV over any time period. Then activate to Director with \$600 Personal Retail Volume at Manager Price in one calendar month.
Purchase product at 20% Discount off of Suggested Retail	Purchase product at 30% Discount off of Suggested Retail	Purchase product at 40% Discount off of Suggested Retail
	Earn a 10% Wholesale Profit on all volume generated by downline Dealers	Earn a 10% Wholesale Profit on all volume generated by downline Managers
		Earn a 20% Wholesale Profit on all volume generated by downline Dealers

DIRECTOR OVERRIDES

To qualify for the maximum Director Overrides, you must have a Personal Group Retail Volume of \$1000 plus \$1500 from the PGRV of your Primary Directors¹. A distributor with a minimum of \$100 Personal Retail Volume will earn 10% of the qualified override amount (\$200 PGRV=20%, \$300 PGRV=30%, \$400 PGRV=40%, etc).

1 STAR DIRECTOR	2 STAR DIRECTOR	3 STAR DIRECTOR	4 STAR DIRECTOR	5 STAR DIRECTOR
1 Primary Directors Required	2 Primary Directors Required	3 Primary Directors Required	4 Primary Directors Required	5 Primary Directors Required
8%	8%	8%	8%	8%
	7%	7%	7%	7%
		7%	7%	7%
			5%	5%
				5%

EXECUTIVE OVERRIDES

AREA EXECUTIVE	REGIONAL EXECUTIVE	TERRITORIAL EXECUTIVE	NATIONAL EXECUTIVE	INTERNATIONAL EXECUTIVE
5 Primary Directors Required	5 Primary Directors Required	5 Primary Directors Required	5 Primary Directors Required	5 Primary Directors Required
\$2,500	\$5,000	\$7,500	\$12,000	\$16,000
Monthly commission check total required to qualify for Executive Performance Bonus				
You are promoted to the next Executive Level by achieving the required commission check totals for two consecutive months, 60% must come from Director Overrides.				
8%	8%	8%	8%	8%
7%	7%	7%	7%	7%
7%	7%	7%	7%	7%
9%	9%	9%	9%	9%
9%	12%	12%	12%	12%
PLUS 4% INFINITY BONUS	PLUS 7% INFINITY BONUS	9%	9%	9%
		PLUS 9% INFINITY BONUS	10%	10%
			PLUS 10% INFINITY BONUS	11%
				PLUS 11% INFINITY BONUS

QUICK START Manager and Director Options

	MANAGER	DIRECTOR
Volume Levels	\$1300 PRV	\$5000 PRV
	\$3000 PGRV	\$6000 PGRV
Recruiting Requirements		3 Personally Sponsored Quick Start Managers

Director Override Rule: Personal Group Retail Volume (PGRV) plus active Primary Director¹ Groups in your organization (PDGV) must ALWAYS be at least \$2500 for maximum generation overrides.

Reductions in the PGRV requirement result from Primary Directors participating in autoship. The amount of their autoship will reduce the PGRV requirement of their Personal Sponsor.

¹ Primary Directors are either workups on your first level (not including those placed by others after May 1, 2005) or Quick Start Directors placed anywhere in your organization that you personally sponsored after May 1, 2005.

- All Volume for Advancement is Cumulative Over Any Period of Time
- All Checks are Activated By A Minimum Personal Retail Volume of \$100.00